

press release

ECONOCOM AND MICROSOFT LAUNCH “SURFACE AS A SERVICE”, THE BEST OF TECHNOLOGY AND SERVICES, IN LINE WITH COMPANIES’ USES, WITHOUT RESTRICTIONS

Puteaux, 15 February 2017 - Econocom and Microsoft are launching “Surface as a Service”, an offering that combines Microsoft’s technological know-how with Econocom’s services and financing experience to accelerate and simplify companies’ mobility projects.

Always in touch with the latest trends and their clients’ operational uses and needs, Econocom and Microsoft have devised an end-to-end solution that’s in line with companies’ new consumption habits: simplicity, speed, flexibility and transparency. “Surface as a Service” is available via a flexible, scalable subscription enabling companies to bring their services and the associated costs in line with their actual needs whilst keeping pace with the ever-changing market and business.

With “Surface as a Service” companies can benefit from a Surface device at an attractive price, along with a range of services that ensure easy project management and guarantee user satisfaction. Because each company has its own specific needs and uses change as fast as digital innovations advance, the “Surface as a Service” offer allows companies to build their own *à la carte* solution by subscribing for additional options for a few extra euros a month, including next-day replacement of the Surface, technological upgrade, user assistance, 4G connection, etc.

“With Surface as a Service, Microsoft and Econocom offer an ultra-flexible solution that meets companies’ high standards and gives them complete freedom to develop their mobility projects,” said Bruno Grossi, Executive Director of Econocom. He added: *“Econocom’ ability to offer a new financing mode is ideally suited to its clients’ needs and assists them with their digital transformation challenges.”*

Alain Bernard, Director of Microsoft’ SME and Partner division, said: *“The pace of innovation has never been so fast. This innovative approach, which we developed with Econocom, will enable us to consolidate the solution we want to offer our clients so they can take full advantage of our technologies and their developments.”*

Bruno Grossi and Alain Bernard present “Surface as a Service.” To see the video, click below or on the link: <https://www.youtube.com/watch?v=DH3F9vWqJ4E>



About Econocom

Econocom designs, finances and oversees companies' digital transformation. With over 10,000 employees in 19 countries and revenue in excess of €2.5 billion, Econocom has all the requisite abilities to ensure the successful implementation of large-scale digital projects: consulting, sourcing and technology management & financing of digital assets, infrastructure, application and business solution services, and project financing.

Econocom adopted European company status (*Societas Europaea*) in December 2015. The Econocom Group share has been listed on Euronext Brussels since 1986. It is part of the BEL Mid and the Tech 40 indices.

For further information: www.econocom.com

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CONTACT:

Carmen Hernandez

Press office

Elan-Edelman

Carmen.hernandez@elanedelman.com

Tel. +33 (0)1 86 21 50 42

About Microsoft:

The leader in productivity platforms and services, Microsoft offers each individual and organisation the means to achieve their ambitions in a cloud and mobility-oriented world.

A major player in the French digital ecosystem for over 30 years, Microsoft France, of which Vahé Torossian has been Chairman since July 2016, employs over 1,500 people at its Campus in Issy-les-Moulineaux.

With a network of over 10,000 partners including business, technological and academic partners, the public sector, researchers and start-ups, Microsoft France is strongly committed to promoting equal opportunities, diversity and digital education all over the country.