

REGULATED INFORMATION

17 APRIL, 2013

## GROWTH FOR THE FIRST QUARTER AND ANNUAL GUIDANCE CONFIRMED

Econocom, a European provider of business-to-business digital services, reported **consolidated revenue of €375 million for the first quarter of 2013, a 5% rise on Q1 2012**. This performance is due to slight organic growth of 2% and the contribution of the acquisitions made in 2012.

These results reflect Econocom's healthy business trend. During the first quarter, the Group notably supported some of its major clients in their operations in both Europe and North America.

During the first quarter of 2013, Econocom strengthened its services expertise, taking over French company Exaprobe, which specialises in **ICT convergence** and **security**, and exercising the option to acquire the entire share capital of Centix, the Belgian **virtualisation** specialist.

The Group's prospects **confirm the annual guidance for growth in 2013 in terms of revenue, both organic and via external growth, and recurring operating profit**.

*The 2013 half-year revenue will be published after the close of trading on 24 July.*

### **About Econocom:**

Established in 18 countries with 3,700 employees and consolidated revenue of €1.54 billion in 2012, Econocom is Europe's leading independent provider of business-to-business IT and telecoms infrastructure management services. Its services include consultancy, distribution, leasing and a complete range of IT outsourcing services.

The Econocom Group share (BE0974266950 - ECONB) has been listed on the Euronext NYSE in Brussels since 1986 and is part of the BelMid index.

For further information: [www.econocom.com](http://www.econocom.com) Follow us on Twitter: <https://twitter.com/econocom>

Investor and shareholder relations: [galliane.touze@econocom.com](mailto:galliane.touze@econocom.com)

PR contact: [florence.lievre@econocom.com](mailto:florence.lievre@econocom.com)

Sign up here to receive financial news on Econocom via email: [www.actusnews.com](http://www.actusnews.com)